

**Easton Airport
Advisory Board Meeting
Feb 17, 2021 at 9am**

1. APPROVAL OF MINUTES

October 21, 2020

2. BUSINESS PRESENTATIONS

- Julia Foxwell – Bluepoint Hospitality (De-Icing & Hangar)
- Steve Harr – Aerovanti Hangar (Hangar)
- Andrew Bradley – Nexgen Aviation (FBO status)

3. AIR TRAFFIC OPERATIONS

Month	2019	2020
January	4,147	5,041
February	4,297	4,134
March	5,735	4,573
April	6,724	1,819
May	6,554	4,674
June	8,172	6,546
July	8,526	6,520
August	7,521	7,261
September	6,451	5,187
October	5,193	6,242
November	6,190	4,887
December	4,005	5,079
Total	73,515	61,963

Total Air Traffic Operations decreased by 15.7% compared to 2019
Lowest year since 2013 (48,777 operations)



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4. AIRPORT PROJECTS

Council approved AECOM's proposal for Engineering Services. New 5 year contract under review at FAA.

FAA GRANTS

AIP-42 Environmental Assessment – CLOSED

AIP-45 Land Acquisition former Black & Decker Property - CLOSED

AIP-46 FAA CARES – \$157 awarded

AIP-47 \$1.6 Million for Avigation Easements, FCA, Wetland Mitigation Reimbursement New – Coronavirus Response and Relief Supplemental Appropriation Act, 2021 (CRRSA) announced on Feb 12, 2021 awarded ESN \$91,162

MAA SPECIAL GRANTS (75% Funded)

Obstruction Removal Program: Phase 1 – Construction phase complete, working on punch list

Obstruction Removal Program: Phase 2 – Planning underway, expect Construction Fall 2021.

Pavement Management – Taxiway Bravo Crack Fill & Sealcoat - Completed

Pavement Management 2021 – Will seek MAA funding

OTHER PROJECTS

Easton Utilities Duct Bank – Working on Punch list

North Easton Park – Lights in Athletic Fields, 7460's approved, Construction Underway

Mistletoe Hall Business & Technology Park – Construction to wrap up Summer 2021

5. BUSINESS DEVELOPMENT & MARKETING

New Administrative Position – Business & Marketing Coordinator is receiving applicants through February 19. Anticipate to have new employee on staff in March.

Two New Tenants on Cell Tower - New Cingular Wireless (AT&T) & T-Mobile will generate total of \$24,000 in additional revenue annually.

Flight Training remains strong



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Sugar Buns Cafe currently closed. Will reopen by April 1, 2021

Trooper 6 Hangar – Working on 5 year lease extension (expires in 2021)

Terminal Building

Both Restrooms have been modernized; brought up to ADA standards
Plan to fix sidewalks in 2021

Talbot County Business Center

Awaiting final decision on large contract for prospective tenant
Property remains economically viable

6. FUEL OPERATION

Comparison of Jet-A as of January 2021 (21 Budget)				
Company	Jan. last Budget	Total 2021	Difference	% of Change
Easton Jet Service	114100	144489	30389	26.6%
Flight Support Services	140204	163765	23561	16.8%
Trident Services	51503	72709	21206	41.2%
Hanger Assoc.	19763	14370	-5393	-27.3%
Airport Jet Total	325570	395333	69763	21.4%
Comparison of Avgas as of January 2021 (21 Budget)				
Company	Jan. last budget	Total 2021	Difference	% of Change
Easton Jet Service	9748	11599	1851	19.0%
Flight Support Services	16476	15469	-1007	-6.1%
Trident Services	29121	26081	-3040	-10.4%
Hanger Assoc.	5250	2320	-2930	-55.8%
Airport Avgas Total	60595	55469	-5126	-8.5%
Combined Fuel Totals	386165	450802	64637	16.7%

Overall Fuel Sales are up 16.7%



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- 7. PUBLIC COMMENTS**
- 8. REVIEW OF ACTION ITEMS**
- 9. ADJOURNMENT**
- 10. CLOSED SESSION – Real Estate**

